

Redwood Realty Advisors Introduces  
**REDWOOD CAPITAL ADVISORS**



## WHO WE ARE

Redwood Capital Advisors, the financing subsidiary of Redwood Realty Advisors, is a commercial mortgage brokerage intermediary serving clients through debt placements while providing financing solutions for multifamily and commercial properties. Redwood Capital Advisors provides clients access to the most experienced and highly specialized professionals in the NYC metropolitan area.

Unmatched expertise and unique market insights from top appraisers, brokers, capital markets and leasing professionals, combined with Redwood Capital Advisors platform, provides Redwood Capital Advisors a competitive advantage incomparable in the industry. Redwood Capital Advisors offers borrowers with accurate loan quotes, fast closings and certainty of execution.

Investors consistently turn to Redwood Capital Advisors for proven ability to execute on any deal, from large complex portfolios to small private capital assignments. The teams integrated investor services platform enables trusted, tenured experts to seamlessly collaborate and mobilize to help clients connect to all opportunities. The best team possible is assembled for every project to leverage our powerful market intelligence, unmatched access to capital and innovative technologies in order to deliver powerful insights and exceptional client outcomes.

## WHAT WE DO

Our team of experienced professionals provides financing for a full range of property types and loan amounts. We place each property optimally to obtain capital and facilitate state-of-the-art systems to execute with maximum reliability. Redwood Capital Advisors is there every step of the way, from underwriting strong credit standards, structuring around property and client issues, identifying sound investment opportunities and structuring solid mortgage investment solutions.

The key to successful financing is effectively combining a consultative market perspective with innovative financing strategies. The Redwood Capital Advisors capital markets service begins with a thorough and accurate situation analysis and a financial strategy for each client. When the financial strategy is in place, we provide the best structure in the market utilizing our valuable and long-standing lender relationships.

Debt placements include the funding of fixed-rate loans, interim and bridge loans, floating and adjustable-rate loans, construction/permanent loans, credit-tenant lease transactions and tax-exempt loans.

Redwood Capital Advisors provides a strong agency lending platform and conducts a tremendous capital advisory business with Banks, CMBS Lenders, Loan Sales and Private Investors, Pension Funds/Advisors, Credit Companies, REITs and Advisory & Consulting Assignments.

Redwood Capital Advisors has numerous longstanding relationships with many domestic and international investors, including Freddie Mac, Fannie Mae, FHA, Business Lending, Life Companies, Debt Funds, domestic and international banks which provide funding options available to developers and owners of commercial properties worldwide, including:

- Permanent Financing
- Bridge Loans
- Construction Financing
- Joint Venture Equity
- Loan Sale Advisory
- Loan Servicing
- Mezzanine Debt
- Structured Equity
- Tenant-In-Common Financing
- Lending Programs

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